

sailing services, inc.

80 N.W. 73rd Street – Miami, FL 33150
V (305) 758-1074 Fax (305) 754-0257
V (800) 458-1074 Fax (800) 443-0422

Terms of Business February 1, 2008

Prices: Our catalog and web site contain detailed specifications and prices that are current at time of printing or posting to the site and are subject to change without notice. All merchandise is subject to availability and pricing at time of order. We are happy to provide detailed bids upon your request. Our bids are valid for 30 days for items that are in stock at time of bid unless otherwise specified. Bids for special orders and non-stock items are subject to change in pricing and availability at time of order.

New Accounts: Sailing Services welcomes new customers. Please request our "Trade Account Application" or download this from our web site in the dealer section. Accounts can be opened on a prepayment or COD basis. Open accounts may be established with approved references. Please contact us for specific details on dealer discounts and quantity pricing. We are happy to quote you on your special needs. Possession of our catalog and our dealer pricing structure does not guarantee receipt of our dealer pricing.

Payment Terms: Terms for approved accounts in good standing within credit limits are Net 30 days from invoice/shipping date. Interest of 1.5% per month will be charged on accounts unpaid after 30 days. Accounts unpaid after 30 days may be placed for collection and further shipments will not be made until the account is paid in full. Purchaser agrees to pay reasonable collections charges including legal fees. Deposits on custom rigging jobs and prepayment before shipping may be required depending on credit terms and limits. Trade account orders invoiced at less than \$100.00 net, excluding shipping/handling, may incur a service charge. Special orders for non-stock items may incur shipping/handling/drop ship charges from the manufacturer.

Freight: Freight charges are FOB Miami, Florida, (or origin) and are invoiced at the time of shipment. Drop shipments direct to your customer may incur a handling charge. Rush shipments or deliveries may incur additional handling charges. Shipping, insurance, and handling charges for customer orders will be provided upon request. We are unable to drop ship outside of the USA.

Returns: All returns must have prior authorization and may be subject to a restocking fee. Custom rigging and cut-length material are generally not returnable if fabricated to your specifications. Returns may not be accepted after 15 days of receipt.

Ordering: Verbal orders for fabricated rigging assemblies are at the risk of the customer. We prefer these orders in written form. Our 800-fax number is available to customers in the US, PR, VI, and Canada. Email is also available for receipt of your written specifications and orders.

Shortages, Damage, and Invoice Discrepancies: Please inspect all orders promptly and carefully. Report any shortages or errors to Sailing Services, Inc., within 5 days of receipt of shipment. Claims for lost or damaged shipments should be filed directly with the shipping carrier. We will be happy to assist with package tracing and insurance information. We may be unable to provide proof of delivery on invoices over 45 days beyond the shipment date. Billing discrepancies must be reported to Sailing Services within 15 days of the invoice.

Warranty: The obligation of Sailing Services, Inc., under this warranty is limited to repairing or replacing products that have been deemed by Sailing Services, Inc., to be defective. Sailing Services, Inc. does not assume responsibility for any incidental or consequential damages incurred in connection with the use of its products. Sailing Services, Inc. does not warrant the suitability of a manufacturer's product for an application selected by the purchaser and defers to all OEM warranties on any product sold in its original state. Manufacturer's warranties claims, specifications and designs are provided as a service to our customers and we defer to our suppliers as a direct source for this information as details may change.

www.sailingservices.com – email sales@sailingservices.com
A Complete Selection of Sailboat Hardware & Rigging Supplies